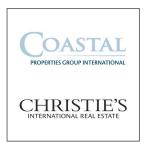
## AGENT INTERVIEW QUESTIONNAIRE



Agent Name:
Company:
Are you a member of the Association of REALTORS®?
Are you a member of the Multiple Listing System?
Is this your full time occupation?
How long have you been in the business full time?
Do you have a broker's license?
What professional designations do you have? (ABR, CIPS, CRB, CRS, GRI, CPM, CRE, LTG, RRC)
What educational courses/seminars have you taken in the last year to stay current?
What professional real estate organizations do you belong to?
How easy is it to reach you?
Do you prefer to communicate by phone, e-mail or text?
Are you part a real estate team? If so, please describe the structure:

Describe your support staff:
What price range do you specialize in?
What type of home(s) do you specialize in?
What geographic area(s) do you specialize in?
What technologies do you use?
What was your sales volume last year?
How many transactions?
How many listings do you have?
What experience do you have in this neighborhood?
How many buyers have you brought to homes in this neighborhood?
How do you follow up on showings?
Do you hold open houses?
How does my home fit into your overall marketing and advertising plan?
Why should I choose you to market my home?